

## General Price Policy up to 30/01/2022

---

### ALL AREAS

25% last minute booking discount for bookings that start within 15 days from the date of option holding, (except for Malta).

### GREECE

15% discount for all 2022 periods.

### ITALY

**Palermo & Capo d'Orlando:** No discount for 30/7 - 27/8/22.

15% discount on all other 2022 periods.

**Sardinia:** No discount for 30/7 - 27/8/22.

5% discount on all other 2022 periods.

In the case that the booking is sold with zero discount we offer to the customer free ferry transfers, both ways, from/to Piombino and Livorno, every Saturday, for all crew members and 2 cars for 3, 4 cabin yachts and 3 cars for 5, 6 cabin yacht & catamarans. (This offer is not valid for the crewed BALI 5.4)

**Agropoli:** No discount for 30/7 - 27/8/22.

5% discount on all other 2022 periods.

**Punta Ala:** No discount for 30/7 - 27/8/22.

5% discount on all other 2022 periods.

### **MALTA**

No discount for 2022 periods.

### **CROATIA**

10% discount for 2022 on monohulls.

5% discount for 2022 on catamarans.

### **FRANCE**

15% discount for 2022 periods.

### **CARIBBEAN**

15% discount for 2021 & 2022 periods.

### **SPAIN**

20% discount for 2022 periods.

---

**Booking for 5 weeks: +2,5%.**

**Booking for 6 or more weeks: +5%.**

**MULTI number of booked yachts -not applicable in Malta.**

- **2 yachts booked at the same time by the same customer: +2,5% -not applicable for period 30/7 - 20/8/2022.**

- **3 yachts booked at the same time by the same customer:** +5% -not applicable for period 30/7 - 20/8/2022
- **4 yachts booked at the same time by the same customer:** +7,5% -not applicable for period 30/7 - 20/8/2022
- **More than 4 yachts:** on request.

If 2nd or more yachts are booked at a later stage, above discounts will not apply, instead the repeat client discount will apply.

NO DISCOUNT for bookings equal or less than 6 days length.

**REPEAT CLIENTS:** +5% applicable only if the client gets other discounts that are up to 17,5% (discounts for 2, 3 & 4 weeks are excluded). +2,5% applicable if the client gets other discounts that are up to 20% (discount for 2, 3 & 4 weeks are excluded).

**ATTENTION!**

**POSSIBLE MAXIMUM TOTAL DISCOUNT ALLOCATION:**

25% on Croatia.

20% discount on Portisco, Agropoli and Punta Ala Bases.

30% on all other areas and bases.

**Discounts not applicable on crewed yachts.**