

# General Price Policy up to 30/04/2024

## ALL AREAS

25% last minute booking discount for bookings that start within 15 days from the date of option holding, (except for Malta).

## GREECE

25% discount for all 2024 departures from the new Vonitsa (Preveza) base.  
20% discount for all other bases and periods.

## ITALY

**Palermo & Capo d'Orlando:** 30% discount for the period 1/1 - 3/8/24 & 24/8 - 31/12/24 on all yachts & cats.

15% discount for the period 3 - 24/8/24.

Free extras for all periods:

Outboard and service pack on Sun Odyssey 440.

Outboard and service pack on Bavaria Cruiser 41.

Service pack on Oceanis 51.1.

**Sardinia:** 30% discount for the period up to 1/6/24.

10% discount for the periods 1/6 - 31/12/24.

**Agropoli:** 30% discount for the period up to 1/6/24.

10% discount for the periods 1/6 - 31/12/24.

**Punta Ala:** 30% discount for the period up to 1/6/24.

10% discount for the periods 1/6 - 31/12/24.

**Rodi Garganico:** 30% discount for the period up to 1/6/24.

10% discount for the periods 1/6 - 31/12/24.

## MALTA

No discount for 2024 periods.

## CROATIA

15% discount for all 2024 periods on monohulls.

10% discount for all 2024 periods on catamarans.

## FRANCE

15% discount for all 2024 periods.

## CARIBBEAN

20% discount for all 2024 periods.

## MONTENEGRO

15% discount for all 2024 periods.

**Booking for 5 weeks: +2,5%.**

**Booking for 6 or more weeks: +5%.**

**MULTI number of booked yachts -not applicable in Malta.**

- **2 yachts booked at the same time by the same customer: +2,5%** - not applicable for period 27/7 - 24/8/24.
- **3 yachts booked at the same time by the same customer: +5%** -not applicable for period 27/7 - 24/8/24.
- **4 yachts booked at the same time by the same customer: +7,5%** - not applicable for period 27/7 - 24/8/24.
- **More than 4 yachts:** on request.

If 2nd or more yachts are booked at a later stage, above discounts will not apply, instead the repeat client discount will apply.

NO DISCOUNT for bookings equal or less than 6 days length.

**REPEAT CLIENTS:** +5% applicable only if the client gets other discounts that are up to 17,5% (discounts for 2, 3 & 4 weeks are excluded). +2,5% applicable if the client gets other discounts that are up to 20% (discount for 2, 3 & 4 weeks are excluded).

**ATTENTION!**

**POSSIBLE MAXIMUM TOTAL DISCOUNT ALLOCATION:**

25% on Croatia.

20% on Portisco, Agropoli & Punta Ala bases.

30% on all other areas.

**Discounts not applicable on crewed yachts in which the crew is included in the price.**